

WAZIP PURCHASER OFFICE HOURS

FINDING A DEALER

Keith Miller/Brian Rand
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SPEAKER INTRODUCTION



Keith Miller

- Fleet Advisor
- Technical Assistance
- CALSTART



Brian Rand

- Fleet Advisor Manager
- Technical Assistance
- CALSTART

AGENDA

- **Intro to WAZIP**
- **Finding a Dealer**
- **Technical assistance services**
- **MHD Fleet Accelerator**
- **Open Q&A**





WAZIP PURCHASER OFFICE HOURS

What is WAZIP?

INTRODUCING WAZIP

Washington Zero-Emission Incentive Program

A commercial vehicle and equipment voucher program designed to keep Washington's air clean.

- Overseen by Washington Department of Transportation (WSDOT)
- Administered by CALSTART
- Funded through the Climate Commitment Act (CCA)
- Complies with equity mandates under the Healthy Environment for All (HEAL) Act



WHAT IS WAZIP?

- **Instant funding:** Cash-on-the-hood funding for zero-emission vehicles and equipment. No rebates, and no waiting.
- **Dealer-handled process:** Dealers manage all paperwork, making the purchase simple and hassle-free.
- **Expert, hands-on support:** Education, technical assistance, and partner referrals to help projects of any size succeed.
- **Modern, proven technology:** Funding for a wide range of zero-emission models with strong performance, advanced safety, and quiet operation.



HOW WAZIP HELPS PURCHASERS

- **Save money:** Drastically reduce your daily spend on fuel and maintenance.
- **Lower operating costs:** Improve your fleet's total cost of ownership (TCO) over the vehicle's life.
- **Improved experience:** Zero-emission vehicles (ZEVs) offer a smoother, quieter ride, improving driver satisfaction and retention.
- **Environmental impact:** Directly reduce harmful emissions in your local community, ensuring clean air for Washington.
- **Enhanced vouchers:** Higher voucher amounts are available for Emerging and Rising Businesses, Drayage Operators, Non-Profit Organizations, Veteran-owned Businesses, and Governments.
- **Hands-on support:** WAZIP provides technical assistance resources and support to understand how zero-emission technologies can help your bottom line.



WAZIP PURCHASER OFFICE HOURS

Finding a Dealer

FINDING A DEALER

- Where to find the dealer list online: <https://wazip.org/dealers/>
- WAZIP-approved dealer list is updated weekly or as new dealers are approved

FINDING DEALERS ON THE WAZIP WEBSITE



VPC

Contact Us

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Approved dealers list

A network of WAZIP-approved dealers to serve you

WAZIP-approved dealers are authorized to sell WAZIP-eligible zero-emission vehicles and equipment through the WAZIP program once they have completed the required WAZIP dealer training. When you are ready to buy or lease a vehicle or piece of equipment, contact a dealer from the list below.

WAZIP-approved dealers are responsible for requesting vouchers on behalf of their customers and applying voucher discounts at the point of sale when funding is available.

[Download WAZIP-approved dealers list \(PDF 333KB\)](#)

An interactive map of WAZIP-approved dealer locations is available for a future release.

Related links

[Vehicles & equipment catalog](#)

[Funding](#)

[Technical assistance](#)

Need help?

If you're already working with WAZIP, contact us directly for program support

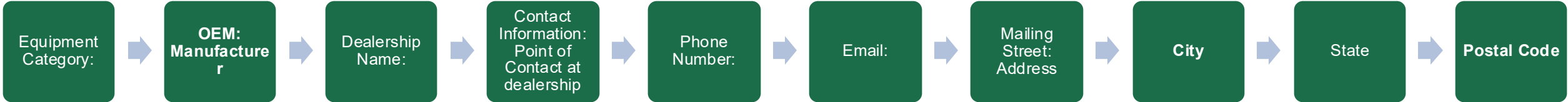
[Contact WAZIP](#) →

Keep up to date on program changes and policy updates

[Sign up for program updates](#) ✓

wazip.org/approved-dealers

DEALER LIST



WAZIP-APPROVED DEALER LIST

Version 9 | Updated June 30, 2026

DEALERS SORTED BY OEM

OEM Off-Road	Dealership Name	First Name	Last Name	Phone	Email	Mailing Street	City	State	Postal Code	Equipment Category
ITW GSE	ITW GSE INC	Scott	Doneghy	(567) 698-3701	sdoneghy@itwgse.com	11001 US Highway 41 N	Palmetto	FL	34221	Airport Ground Support Equipment
JCB Incorporated	Leavitt Machinery USA, Inc	P.J.	Smith	(425) 251-0600	pjsmith@leavittig.com	17300 West Valley Highway	Tukwila	WA	98188	Construction Equipment
JCB Incorporated	Norlift	Janelle	Weidman	(509) 535-1776	janellew@norlift.com	512 N Fancher Rd	Spokane	WA	99212	Construction Equipment
JCB Incorporated	Scholten's Equipment, Inc.	Audrey	Postma	(360) 354-4071	audrey@scheq.com	8223 Guide Meridian Rd	Lynden	WA	98264	Construction Equipment
JCB Incorporated	Scholten's Equipment, Inc.	Jared	Hoefakker	(360) 755-0560	jaredh@scheq.com	8223 Guide Meridian Rd	Lynden	WA	98264	Construction Equipment
Liebherr-Werk Nenzing	Liebherr USA, CO	Benjamin	Kegele	(209) 333-5805	benjamin.kegele@liebherr.com	880 S Beckman Road	Lodi	CA	95240	Construction Equipment



WAZIP PURCHASER OFFICE HOURS

Technical Assistance Services

WAZIP TECHNICAL ASSISTANCE

One-on-one Technical Assistance

- Administered by CALSTART and WSU Energy
- Funded by CCA
- Available to all Washington MHD fleets
- Prioritizing Emerging/Rising Businesses, Drayage Operators, and small fleets
- Collaborative approach to fleet assistance – learn about fleet options and receive fleet specific advice



TECHNICAL ASSISTANCE OPTIONS

- Support services include:
 - Eligibility determinations
 - Informational webinars
 - Workshops on fleet decarbonization
 - Ride and Drives
 - Multi-week fleet accelerator courses
 - Utility engagement support
 - One-on-one consultations
- Technical Assistance provided in coordination with:
 - CALSTART
 - WSU Energy
 - Climate Solutions | Breaking Barriers Collaborative
 - Seattle Latino Metropolitan Chamber of Commerce
 - Clean and Prosperous Washington
 - Energy Infrastructure Partners



BENEFITS TO FLEETS

- **Gain** an understanding of how your fleet can benefit from switching to ZEVs.
- **Access** to financial, infrastructure, and logistical tools that can help your fleet make informed ZEV purchases.
- **Learn** from experts in ZEV transition on incentives, technology, and regulations.
- Get **quick answers** and referrals to:
 - Dealers
 - Utilities
 - Regulation resources
- **Access** to incentive funding & WAZIP guidance.



WHAT WAZIP DOESN'T DO

- Electrical engineering, planning, or permitting
 - We can help with total power needs and level 2 vs level 3 chargers
- Grant writing
- Regulatory compliance determinations
- Play favorites
 - Referrals are at fleet request
- Enforce regulations



HOW TO USE WAZIP TECHNICAL ASSISTANCE

1. **Email us at** technicalassistance@wazip.org
2. **Talk** about your fleet's needs with your advisor
3. **Get recommendations** for vehicles, charging, and incentives
4. **Ask** for referrals to utilities, dealers, and project partners
5. **Get incentives** tailored to your fleet
6. **Start using your ZEVs** and save on fuel, maintenance, and more!



WAZIP WEBINAR: LESSONS LEARNED FROM CALIFORNIA

- **WHEN:** August 6, 2026
- **TIME:** 10:00 – 11:00 a.m. PT
- **FORMAT:** Panel Discussion + Live Q&A
- **WHAT YOU'LL LEARN:** California fleet operators and technical experts will share real-world lessons learned while participating in that state's zero-emission program. The focus will be on how best to handle the transition to ZEV equipment and the importance of utility coordination and infrastructure readiness.
- **AGENDA:**
 - Welcome
 - Technical Assistance program update
 - California fleet experiences discussion panel
 - Open Q&A

Scan the QR code



Register now



Q&A

Ask us about WAZIP!



Scan the QR code to **sign up for WAZIP program updates** and announcements and stay updated.

Technical Assistance

Access via email at
technicalassistance@wazip.org

Assistance with active
voucher applications
processing@wazip.org

General WAZIP inquiries

info@wazip.org

Dealer eligibility and registration

dealertraining@wazip.org

OEM inquiries

manufacturers@wazip.org