

WAZIP PURCHASER OFFICE HOURS

Understanding Purchaser terms & conditions

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SPEAKER INTRODUCTION



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AGENDA

- **Intro to WAZIP**
- **Understanding Purchaser terms & conditions**
- **Technical assistance services**
- **Open Q&A**





WAZIP PURCHASER OFFICE HOURS

What is WAZIP?

INTRODUCING WAZIP

Washington Zero-Emission Incentive Program

A commercial vehicle and equipment voucher program designed to keep Washington's air clean.

- Overseen by Washington Department of Transportation (WSDOT)
- Administered by CALSTART
- Funded through the Climate Commitment Act (CCA)
- Complies with equity mandates under the Healthy Environment for All (HEAL) Act



WHAT IS WAZIP?

- **Instant funding:** Cash-on-the-hood funding for zero-emission vehicles and equipment. No rebates, and no waiting.
- **Dealer-handled process:** Dealers manage all paperwork, making the purchase simple and hassle-free.
- **Expert, hands-on support:** Education, technical assistance, and partner referrals to help projects of any size succeed.
- **Modern, proven technology:** Funding for a wide range of zero-emission models with strong performance, advanced safety, and quiet operation.



HOW WAZIP HELPS PURCHASERS

- **Save money:** Drastically reduce your daily spend on fuel and maintenance.
- **Lower operating costs:** Improve your fleet's total cost of ownership (TCO) over the vehicle's life.
- **Improved experience:** Zero-emission vehicles (ZEVs) offer a smoother, quieter ride, improving driver satisfaction and retention.
- **Environmental impact:** Directly reduce harmful emissions in your local community, ensuring clean air for Washington.
- **Enhanced vouchers:** Higher voucher amounts are available for Emerging and Rising Businesses, Drayage Operators, Non-Profit Organizations, Veteran-owned Businesses, and Governments.
- **Hands-on support:** WAZIP provides technical assistance resources and support to understand how zero-emission technologies can help your bottom line.



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Understanding Purchaser terms & conditions

PURCHASER TERMS & CONDITIONS

- WAZIP Purchaser page: <https://wazip.org/purchasers/>
- Link can be found on the right under Purchaser resources

Purchasers

Apply for zero-emission vehicle (ZEV) funding through WAZIP

WAZIP offers discounts through WAZIP-approved dealers who walk you through the application process.

When you buy or lease an eligible vehicle or piece of equipment, your discount is applied directly at point of sale.

Getting started with WAZIP is simple:

How to participate

1. Sign up for WAZIP updates

Fill out our interest form so you can stay informed about all the latest WAZIP news and technical assistance opportunities.

[Interest form](#) →

2. Verify funding availability

Funding is available on a first-come, first-served basis in the order requests are received, so check availability before you buy.

[Check funding status](#) →

3. Choose your vehicle or equipment

Browse the WAZIP catalog to find eligible zero-emission vehicles and equipment that fit your business

Related links

[Browse vehicle catalog](#)

[Find a dealer](#)

Purchaser resources

[WAZIP 101 Presentation \(PDF 1.7 MB\)](#)

[WAZIP purchaser terms and conditions \(PDF 217 KB\)](#)

[Voucher Request Resource \(PDF 347 KB\)](#)

[Voucher Redemption Resource \(PDF 432 KB\)](#)

WAZIP fact sheets

[Fact sheet - US English \(PDF 160KB\)](#)

[Documento informativo - Spanish \(PDF 151 KB\)](#)

[Tài liệu thông tin - Vietnamese \(PDF 111KB\)](#)

[Dokumentu macluumaad - Somali \(PDF 146KB\)](#)

[정보 문서 - Korean \(PDF 248KB\)](#)

[Информационный документ - Russian \(PDF 140 KB\)](#)

[وثيقة معلومات - Arabic \(PDF 187 كيلوبايت\)](#)

[信息文件 - Chinese \(PDF文件, 288KB\)](#)

WHAT ARE PURCHASER TERMS & CONDITIONS?

- The WAZIP Purchaser Terms & Conditions are a set of rules, and a liability release that fleets must agree to in order to participate in the WAZIP program and receive funding. Some highlights include:
 - A 3-year term starting when the voucher redemption is approved
 - The requirement to commercially operate the vehicle or equipment 75% of the time within the state of Washington
 - Agreeing to operate and maintain the equipment according to manufacturer recommendations, without modifying the powertrain or software calibration
 - Allowing the use of telematics data collection
 - Agreeing to comply with applicable federal, state, and local regulations, including insurance laws
 - Disclosing all sources of public funding for the vehicle or equipment, the total of which cannot exceed 90% of the equipment cost
 - Acknowledging that the purchaser has read, understood, and agreed to all the provisions of the WAZIP Implementation Manual
 - Agreeing to provide information and/or make the equipment available for inspection if requested

FAQs

- What if I need to sell the equipment before the 3-year term ends?
 - Contact WAZIP prior to selling the equipment. You will need written permission to sell before the end of the term.
- How is use in the state calculated?
 - For on-road vehicles, 75% of the vehicle's miles traveled needs to be within the state of Washington. For off-road equipment, 75% of the operating hours need to be within the state of Washington. The miles or hours are recorded by the telematics system.
- What counts as “commercial purposes”?
 - Equipment operated by Washington-based businesses, non-profit organizations, tribes, or local governments is considered commercial use. Personal vehicles are not eligible for WAZIP funding. Vehicles or equipment funded by WAZIP may not be used for personal use.
- Who needs to sign the Purchaser Terms & Conditions?
 - Someone with the legal authority to apply for incentive funding for the purchaser. A purchaser is the entity that will buy and own the WAZIP eligible vehicle or equipment.
- When do the Purchaser Terms & Conditions need to be signed?
 - Signed Terms & Conditions should be submitted at the time the WAZIP voucher is requested.



WAZIP PURCHASER OFFICE HOURS

Technical Assistance services

WAZIP TECHNICAL ASSISTANCE

One-on-one Technical Assistance

- Administered by CALSTART and WSU Energy
- Funded by CCA
- Available to all Washington MHD fleets
- Prioritizing Emerging/Rising Businesses, Drayage Operators, and small fleets
- Collaborative approach to fleet assistance – learn about fleet options and receive fleet specific advice



TECHNICAL ASSISTANCE OPTIONS

- Support services include:
 - Eligibility determinations
 - Informational webinars
 - Workshops on fleet decarbonization
 - Ride and Drives
 - Multi-week fleet accelerator courses
 - Utility engagement support
 - One-on-one consultations
- Technical Assistance provided in coordination with:
 - CALSTART
 - WSU Energy
 - Climate Solutions | Breaking Barriers Collaborative
 - Seattle Latino Metropolitan Chamber of Commerce
 - Clean and Prosperous Washington
 - Energy Infrastructure Partners



BENEFITS TO FLEETS

- **Gain** an understanding of how your fleet can benefit from switching to ZEVs.
- **Access** to financial, infrastructure, and logistical tools that can help your fleet make informed ZEV purchases.
- **Learn** from experts in ZEV transition on incentives, technology, and regulations.
- Get **quick answers** and referrals to:
 - Dealers
 - Utilities
 - Regulation resources
- **Access** to incentive funding & WAZIP guidance.



WHAT WAZIP TA DOESN'T DO

- Electrical engineering, planning, or permitting
 - We can help with total power needs and level 2 vs level 3 chargers
- Grant writing
- Regulatory compliance determinations
- Play favorites
 - Referrals are at fleet request
- Enforce regulations



HOW TO USE WAZIP TECHNICAL ASSISTANCE

1. **Email us at** technicalassistance@wazip.org
2. **Talk** about your fleet's needs with your advisor
3. **Get recommendations** for vehicles, charging, and incentives
4. **Ask** for referrals to utilities, dealers, and project partners
5. **Get incentives** tailored to your fleet
6. **Start using your ZEVs** and save on fuel, maintenance, and more!



WAZIP WEBINAR: LESSONS LEARNED FROM CALIFORNIA

- **WHEN:** August 6, 2026
- **TIME:** 10:00 – 11:00 a.m. PT
- **FORMAT:** Panel Discussion + Live Q&A
- **WHAT YOU'LL LEARN:** California fleet operators and technical experts will share real-world lessons learned while participating in that state's zero-emission program. The focus will be on how best to handle the transition to ZEV equipment and the importance of utility coordination and infrastructure readiness.
- **AGENDA:**
 - Welcome
 - Technical Assistance program update
 - California fleet experiences discussion panel
 - Open Q&A

Scan the QR code



Register now



Q&A

Ask us about WAZIP!



Scan the QR code to **sign up for WAZIP program updates** and announcements and stay updated.

Technical Assistance

Access via email at
technicalassistance@wazip.org

Assistance with active
voucher applications
processing@wazip.org

General WAZIP inquiries

info@wazip.org

Dealer eligibility and registration

dealertraining@wazip.org

OEM inquiries

manufacturers@wazip.org