

WAZIP Purchaser Office Hours

Getting WAZIP paperwork together

Keith Miller/Brian Rand
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SPEAKER INTRODUCTION



Keith Miller

- Fleet Advisor/
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AGENDA

- **Intro to WAZIP**
- **Getting WAZIP paperwork together**
- **Technical assistance services**
- **Medium & Heavy-Duty Fleet Electrification Accelerator**
- **Open Q&A**





WAZIP PURCHASER OFFICE HOURS

What is WAZIP?

INTRODUCING WAZIP

Washington Zero-Emission Incentive Program

A commercial vehicle and equipment voucher program designed to keep Washington's air clean.

- Overseen by Washington Department of Transportation (WSDOT)
- Administered by CALSTART
- Funded through the Climate Commitment Act (CCA)
- Complies with equity mandates under the Healthy Environment for All (HEAL) Act



WHAT IS WAZIP?

- **Instant funding:** Cash-on-the-hood funding for zero-emission vehicles and equipment. No rebates, and no waiting.
- **Dealer-handled process:** Dealers manage all paperwork, making the purchase simple and hassle-free.
- **Expert, hands-on support:** Education, technical assistance, and partner referrals to help projects of any size succeed.
- **Modern, proven technology:** Funding for a wide range of zero-emission models with strong performance, advanced safety, and quiet operation.



HOW WAZIP HELPS PURCHASERS

- **Save money:** Drastically reduce your daily spend on fuel and maintenance.
- **Lower operating costs:** Improve your fleet's total cost of ownership (TCO) over the vehicle's life.
- **Improved experience:** Zero-emission vehicles (ZEVs) offer a smoother, quieter ride, improving driver satisfaction and retention.
- **Environmental impact:** Directly reduce harmful emissions in your local community, ensuring clean air for Washington.
- **Enhanced vouchers:** Higher voucher amounts are available for Emerging and Rising Businesses, Drayage Operators, Non-Profit Organizations, Veteran-owned Businesses, and Governments.
- **Hands-on support:** WAZIP provides technical assistance resources and support to understand how zero-emission technologies can help your bottom line.



WAZIP PURCHASER OFFICE HOURS

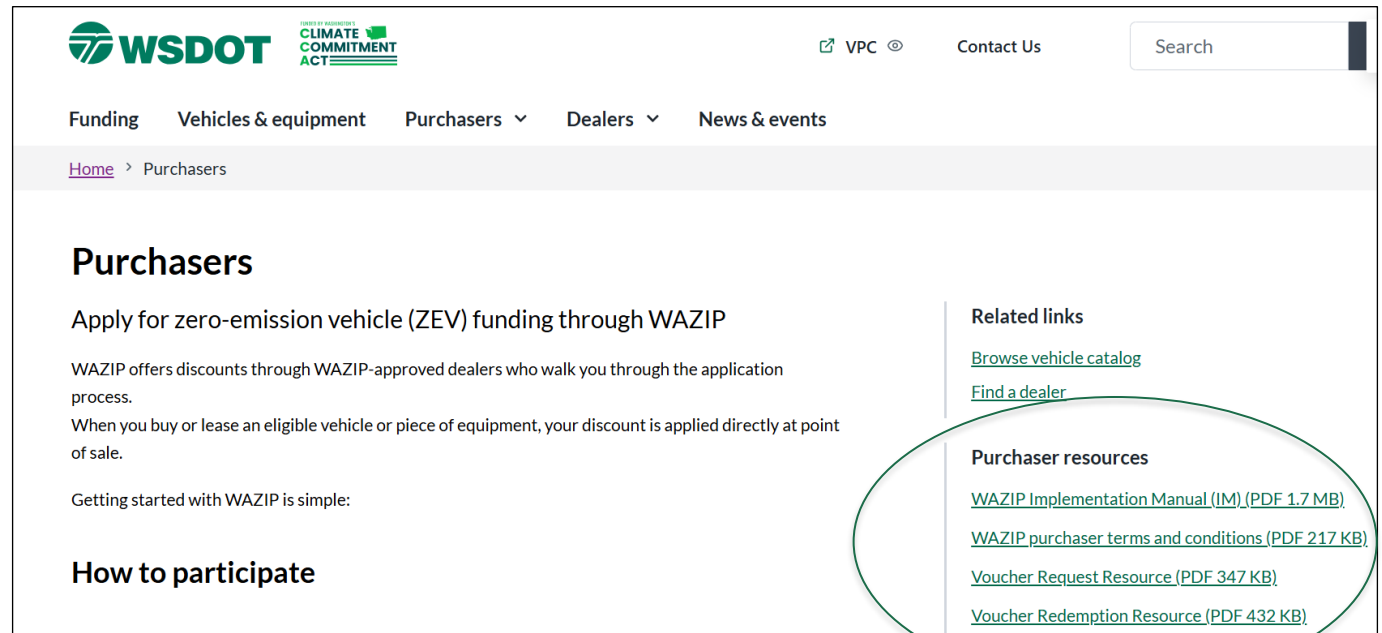
Getting WAZIP paperwork together

DOCUMENTS NEEDED FOR VOUCHER REQ

- Minimum Requirements:
 - Completed Voucher Request Form and Signed Terms & Conditions
 - Vehicle or Off-Road Equipment Purchase Order
- Enhanced Voucher
 - Emerging/Rising Business: Business tax transcript demonstrating less than \$10 million annual revenue; OR An Emerging or Rising Business certification designation provided through The Office of Women and Minority Owned Business Enterprises (OMWBE).
 - Drayage Operator or Business: Receipt from visit to a port located in Washington State dated within twelve (12) months of the voucher request.
 - Veteran-owned Business: Washington Department of Veterans Affairs Veteran or Servicemember Owned Business Certification
 - Non-Profit Organization: IRS Determination Letter (Form 990)
 - Government/Local Government/Public Agencies: Letter on official agency letterhead expressing support for the project and signed by appropriate leadership
- Infrastructure Rebate
 - Utility bill, Infrastructure make and model

WAZIP VOUCHER REQUEST RESOURCE

- WAZIP Purchaser page: <https://wazip.org/purchasers/>
- Link can be found on the right under Purchaser resources



Purchasers

Apply for zero-emission vehicle (ZEV) funding through WAZIP

WAZIP offers discounts through WAZIP-approved dealers who walk you through the application process.

When you buy or lease an eligible vehicle or piece of equipment, your discount is applied directly at point of sale.

Getting started with WAZIP is simple:

How to participate

1. Sign up for WAZIP updates

Fill out our interest form so you can stay informed about all the latest WAZIP news and technical assistance opportunities.

[Interest form](#) →

2. Verify funding availability

Funding is available on a first-come, first-served basis in the order requests are received, so check availability before you buy.

[Check funding status](#) →

3. Choose your vehicle or equipment

Browse the WAZIP catalog to find eligible zero-emission vehicles and equipment that fit your business

Related links

[Browse vehicle catalog](#)

[Find a dealer](#)

Purchaser resources

[WAZIP Implementation Manual \(IM\) \(PDF 1.7 MB\)](#)

[WAZIP purchaser terms and conditions \(PDF 217 KB\)](#)

[Voucher Request Resource \(PDF 347 KB\)](#)

[Voucher Request Resource \(PDF 347 KB\)](#)

WAZIP fact sheets

[Fact sheet – US English \(PDF 160KB\)](#)

[Documento informativo – Spanish \(PDF 151 KB\)](#)

[Tài liệu thông tin – Vietnamese \(PDF 111KB\)](#)

[Dokumentu macluumaad – Somali \(PDF 146KB\)](#)

[정보 문서 – Korean \(PDF 248KB\)](#)

[Информационный документ – Russian \(PDF 140 KB\)](#)

[وثيقة معلومات – Arabic \(PDF 187 كيلوبايت\)](#)

[信息文件 – Chinese \(PDF文件, 288KB\)](#)

WAZIP Voucher Request Resource

Purchaser Information

*First Name	*Last Name
*Company	*Title
*Phone	*Email
*TIN	US DOT # (if applicable)
*Physical Address:	
Street	City
State	Zip/Postal Code
Fleet Size	Fleet Type
*Preferred Method of Contact	☐ Email ☐ Phone
*Has the purchaser's business been operating in Washington for at least one year?	☐ Yes ☐ No
Has the purchaser or anyone from their organization previously received support from the WAZIP Technical Assistance Team?	☐ Yes ☐ No ☐ Unsure
Would the purchaser or anyone from their organization like to be contacted to receive assistance from the WAZIP Technical Assistance	☐ Yes ☐ No

*Indicates required field

WAZIP Voucher Request Resource

Enhanced Voucher Eligibility

*Organization Type	
*Which of the following best represents the purchaser's entity?	☒ Government ☐ Public Agency ☐ Tribal Nation ☐ None of the Above
If applicable, type of Government or Public Agency	
If applicable, name of Tribal Nation	
WA Unified Business Identifier	
Is the purchaser's business considered an emerging or rising business?	☐ Yes ☐ No
*Is the purchaser's business Tribal-owned?	☐ Yes ☐ No
*Is the purchaser's business veteran-owned?	☐ Yes ☐ No
*Is the purchaser a drayage operator?	☐ Yes ☐ No
*Does the purchaser's organization have non-profit status?	☐ Yes ☐ No

*Indicates required field

WAZIP Voucher Request Resource

Infrastructure Information

*Is the purchaser interested in receiving infrastructure rebates?	☐ Yes ☐ No
If "yes" is selected, please answer the following:	
*Does the purchaser own or lease the land where the infrastructure will be installed?	☐ Own ☐ Lease
*Will the purchaser have access to this land for the full 3-year project participation period?	☐ Yes ☐ No
*Utility Provider	
*Has the purchaser contacted their utility provider about decarbonizing their operations?	☐ Yes ☐ No ☐ Unsure
*Will the purchaser receive additional public funding for the purchase of the infrastructure?	☐ Yes ☒ No
If yes, what is the name of the funding program?	
What agency is the public funding provided through?	
Anticipated additional funding amount?	
*Please select the infrastructure technology requested	☐ EV Charger ☐ Hydrogen Dispenser

*Indicates required field



WAZIP PURCHASER OFFICE HOURS

Technical Assistance services

WAZIP TECHNICAL ASSISTANCE

One-on-one Technical Assistance

- Administered by CALSTART and WSU Energy
- Funded by CCA
- Available to all Washington MHD fleets
- Prioritizing Emerging/Rising Businesses, Drayage Operators, and small fleets
- Collaborative approach to fleet assistance – learn about fleet options and receive fleet specific advice



TECHNICAL ASSISTANCE OPTIONS

- Support services include:
 - Eligibility determinations
 - Informational webinars
 - Workshops on fleet decarbonization
 - Ride and Drives
 - Multi-week fleet accelerator courses
 - Utility engagement support
 - One-on-one consultations
- Technical Assistance provided in coordination with:
 - CALSTART
 - WSU Energy
 - Climate Solutions | Breaking Barriers Collaborative
 - Seattle Latino Metropolitan Chamber of Commerce
 - Clean and Prosperous Washington
 - Energy Infrastructure Partners



BENEFITS TO FLEETS

- **Gain** an understanding of how your fleet can benefit from switching to ZEVs.
- **Access** to financial, infrastructure, and logistical tools that can help your fleet make informed ZEV purchases.
- **Learn** from experts in ZEV transition on incentives, technology, and regulations.
- Get **quick answers** and referrals to:
 - Dealers
 - Utilities
 - Regulation resources
- **Access** to incentive funding & WAZIP guidance.



WHAT WAZIP TA DOESN'T DO

- Electrical engineering, planning, or permitting
 - We can help with total power needs and level 2 vs level 3 chargers
- Grant writing
- Regulatory compliance determinations
- Play favorites
 - Referrals are at fleet request
- Enforce regulations



HOW TO USE WAZIP TECHNICAL ASSISTANCE

1. **Email us at** technicalassistance@wazip.org
2. **Talk** about your fleet's needs with your advisor
3. **Get recommendations** for vehicles, charging, and incentives
4. **Ask** for referrals to utilities, dealers, and project partners
5. **Get incentives** tailored to your fleet
6. **Start using your ZEVs** and save on fuel, maintenance, and more!



OPTIONAL MEDIUM & HEAVY-DUTY FLEET ELECTRIFICATION ACCELERATOR

- There are **no training requirements** for Purchasers to participate in WAZIP.
- Participating in optional third-party training **will not guarantee** that your organization will secure any WAZIP vouchers.
- Purchasers must request WAZIP vouchers **separately** through a WAZIP Approved Dealer.

Fleet accelerator courses offer in-depth, hands-on support for a small cohort of Purchasers to learn the basics of successful zero-emission model deployment and develop a comprehensive fleet electrification plan.

The Breaking Barriers Collaborative MHD Fleet Electrification Accelerator is designed to help businesses prioritize which vehicles to transition to electric vehicles and provide information on applying for funding opportunities, including WAZIP incentives.

The Medium- & Heavy-Duty Fleet Electrification Accelerator

A hands-on, cohort-based program sponsored by WAZIP and tailored for MHD fleet operators in Washington



Build your customized fleet electrification plan

- **Get 1:1 support.** Together with electrification experts, you'll make an actionable plan tailored to your vehicles, routes, and operational needs
- **Understand your total cost of ownership.** We'll help you the numbers on fuel savings, maintenance reductions, and incentives so you can make the business case.
- **Get behind the wheel.** Attend a ride-and-drive so you can explore what models will be a fit for your operation.



Fall 2026 cohort

- September 22nd – December 16th
- Weekly 90-minute virtual sessions
- A two-day in-person workshop in Seattle
- Up to 5 additional hours of 1:1 consulting support



NEXT WAZIP WEBINAR: LESSONS LEARNED FROM CALIFORNIA

- **WHEN:** August 6, 2026
- **TIME:** 10:00 – 11:00 a.m. PT
- **FORMAT:** Panel Discussion + Live Q&A
- **WHAT YOU'LL LEARN:** California fleet operators and technical experts will share real-world lessons learned while participating in that state's zero-emission program. The focus will be on how best to handle the transition to ZEV equipment and the importance of utility coordination and infrastructure readiness.
- **AGENDA:**
 - Welcome
 - Technical Assistance program update
 - California fleet experiences discussion panel
 - Open Q&A

Scan the QR code



Register now



Q&A

Ask us about WAZIP!



Scan the QR code to **sign up for WAZIP program updates** and announcements and stay updated.

Technical Assistance

Access via email at
technicalassistance@wazip.org

Assistance with active
voucher applications
processing@wazip.org

General WAZIP inquiries

info@wazip.org

Dealer eligibility and registration

dealertraining@wazip.org

OEM inquiries

manufacturers@wazip.org